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MY PROFILE

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# Mark Grogan

When you list your home for sale, there is nothing more frustrating than an agent who doesn't bring enthusiasm and skill to promoting the property. They may be nice, they may be friendly, they may even get someone to buy it, but if they haven't got the ability to promote your property as the best option in the market, with the focus on getting you more money, it will not be the best result.

The promotional and advertising methods I use highlight your home so buyers view it as the best opportunity and option against competing listings. One-on-One inspections and no home opens give buyers a chance to truly recognise what your property has to offer.

I have the skills, focus and strategy to get buyers to pay the premium price for your property. We all advertise in the same places and talk to the same buyers, what matters most is how we deal with them to achieve your objective.

REIWA statistics show that I have sold more homes than any other agent in our local area for four consecutive years 2011, 2012, 2013 and 2014. If you are selling your property do it with the confidence that comes from using the agent who shares your priorities and will be working to get you an awesome result. Enjoy the same success as the long list of people who have sold their home with me. Make the choice for your own gain.

# Testimonials

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*We could not recommend Mark more highly, Mark's professionalism could not have been faulted. Mark openly gave us a realistic and fair market estimate then proceeded to smash that by delivering two offers on the property within 48hrs of listing, both WELL above asking price. We could not be happier with Marks performance and service. Anyone looking for a selling agent would do well to employ Mark's services, next time we buy or sell we will.*

**David and Katherine**

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*What a refreshing customer experience that was above and beyond expectations.*

*Mark's professional yet personable approach made selling our home the fruitful experience it should be. His extensive market knowledge, and excellent rapport with other real estate professionals meant we were able to access excellent advice and services. We will definitely enlist his services upon our next property buying/selling adventure.*

**Kalinda Solomon / Ben Harris**

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*Dealing with both Residential and Commercial Real estate agents on a daily basis in my line of work it is refreshing to work with Mark as his professionalism and wanting to do the right thing by his client is second to none.*

**Murray Mazzega**

Managing Director – Happy Day Investments Pty Ltd

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